

# AIRCRAFT PARTS MANUFACTURER

## INTRODUCTION

A aircrafts parts manufacturer needed support to develop a proper business strategy .



## CHALLENGE

Lack of effective production planning and scheduling, management control systems across all departments & material requirement planning, Ineffective procurement pricing, and effective procurement policy and system.

Poor internal and external customer relationship skills

## SOLUTION

SageFlow - Foralda world class improvement methodologies implemented, including Production planning and resource scheduling.

Process re-engineering, Supply chain analysis and review. Management information systems and key performance indicators. Account management skills and techniques.

Maintenance systems, Communication and review processes

Stock control, Sales maximisation, Project planning and control, Procurement systems, Negotiation training, R&D control systems.

## RESULTS

Maximised benefits from installation of Enterprise Resource Planning (ERP) system (BAAN) Increased on time delivery to customers. Reduced lead-time in Research & Development and projects department Effective management control systems installed in R&D and projects department.

Accurate and timely management information including key performance indicators Effective resource scheduling and planning. Effective communication and review processes throughout all departments. Fundamental positive behavioural change at supervisory, managerial and executive level.